

Company and Services Catalogue

2026

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Company Information

Profinance Advisory & Training Services was born as a professional practice in 2016 and then registered as a corporation in 2019. The company provides services such as project finance, climate finance, public-private partnership, corporate finance, financial due diligence based financial advisory services. Profinance has a wide range of customer base from corporate sponsors, municipal corporations, national and international financial institutions to governmental agencies in Europe (inc. Turkey), Eurasia and Middle East.

Profinance Advisory & Training Services is currently focusing on supporting for capacity development, strategy development, policy structuring, risk management, gaps and challenges identification specific to the sector and projects, development of taxonomy, framework & guidelines, and reviewing existing frameworks and policies under best practices & international practice in various sectors along with private sector participation in line with global funding priorities. Besides, Profinance establishes world-class college courses & training programs on theoretical & practical project finance fields; supports infrastructural development of Turkey & surrounding regions along with up-to-date civil engineering practices in global contract management procedures & fund sourcing. Profinance team consists of 3 Management & Project Financier Staff, and Financial Business Consultants dealing with assignments and projects in Europe (inc. Turkey), Eurasia and Middle East. The ultimate goal is to share expertise in project finance with financial institutions and sponsors in ancillary financial and project finance practices.

Profinance Advisory & Training Services expanded globally & began its journey in financial advisory industry in Europe with a subsidiary company: **Stance Consulenza S.r.l** in **Italy** at the end of 2022.

Service Focus

**Corporate Finance &
Restructuring Advisory**



**Capacity Building
Services**

**Project Finance &
Fundraising Advisory**



**Sustainable Infrastructure &
Climate Finance Advisory**

AUXILARY ADVISORY SERVICES

- Financial Due Diligence
- Technical Due Diligence
- Tax Due Diligence
- Legal Due Diligence
- Environmental & Social Due Diligence

Advisory & Training Services

Financial Institutions/Corporate Sponsors/Public Entities

PROJECT FINANCE

CORPORATE FINANCE

CLIMATE FINANCE

TRAINING SERVICES

Financial Arrangement

Financial Modelling

Project Due Diligence

Project Feasibility Studies

Structured Financial Arrangement

Financial Project Strategy

Financial Monitoring
Project Management & Monitoring

Financial Structuring for Islamic Project Finance

PPP Structuring

PPP Procurement

Contract Management

Financial Arrangement

Mergers & Acquisitions

Venture Capital Investments

Financial Strategy

Financial Modelling & Valuation

Financial Forecasting & Budgeting

Financial Management & Control

Green loan, green bond, sustainable loan, sustainable bond, sustainability linked loan, sustainability linked bond structuring

Green finance framework preparation

ESG linked financing implementation

Sustainable Impact investment advisory

Portfolio investment strategy

Portfolio impact measurement analysis

Portfolio 'greenness' analysis

Circular economy feasibility analysis

ICMA KPI & SPT advisory

Fundamentals of Project Finance

Fundamentals of Climate Finance

Sustainable Finance

Green Finance

Renewable Energy Project Finance

Engineering Finance in Energy Projects

Energy Efficiency Finance

Environmental, Social, and Governance (ESG) Principles

Financial Model Preparation, Scenario and Sensitivity Analysis in Project Finance

Public –Private - Partnership Models in Project Finance

Islamic Project Finance

Organization Chart & Team



Özlem Kıldır – Chief Executive Officer
Financial Strategy Advisory



Dinçer Dinç – Director
Project Finance & Corporate Finance & Energy Finance Advisory



Sinem Sin Okur – Director
Project Finance & Corporate Finance & Climate Finance Advisory

International Financial
Experts & Advisors on
Contractual Basis

C-Suite Information



Özlem Kıldır, Chief Executive Officer
Project Finance, Structured Finance, PPP

Tel: +90 542 369 4016 Mail: ozlem.kildir@profinstance.com

LinkedIn: <https://www.linkedin.com/in/ozlem-kildir/>

Ms. Özlem Kıldır is a prominent project financier, providing services for corporate & mid-sized companies in project finance, climate finance, green finance, corporate finance, public-private-partnership models, renewable energy & energy efficiency financing, infrastructure financing, credit risk & structuring loans, mergers & acquisitions, engineering finance, sustainable development financing and financial audit & management.

Current advisory practice is leveraged by Ms. Kıldır's 20 years of experience in Corporate Banking, the last five years as a project finance manager in Türkiye İş Bankası A.S. (Is Bank, Turkey) with a ~20 billion USD Project Financing track record. Is Bank's Project Finance Portfolio was managed by Ms. Kıldır by structuring, arranging, closing, and monitoring deals from pre-development up to the final operation. Project Finance Portfolio of the bank consisting of infrastructure & commercial real estate, M&A, energy production & distribution, public-private-partnership deals in energy, transport, health, and infrastructure was managed by Ms. Kıldır with a team of project finance specialists.

Main tasks included structuring & arranging deals, financial modelling, performing feasibility & sensitivity analysis of projects, analysing credit risk & project risk & environmental risk, risk-based & asset-liability management-based loan pricing, coordinating & managing project due diligence studies, completing financial documentation via negotiations and contract drafting, monitoring projects on technical, environmental, and financial terms in construction and operation periods, analysing re-financing alternatives.

Ms. Kıldır has extensive experience in climate finance & green finance, innovative green financing instruments, public & private sector project development, implementing climate policies, drafting sustainable finance policies, standards, and taxonomies and from June 2022, through financial advisory services in climate finance to multilateral financial institutions in Turkey, CIS, North Africa and South Asia; she has supported the channelling of sustainable finance flows in an amount of circa 2 billion USD into financial institutions of the relevant regions in collaboration with the global partners.

Ms. Kıldır also provides conferences, training, and workshops in green finance, project & corporate finance, ESG training in sustainable finance, digitalization projects, capacity building, innovative financing structures, etc., and worked as a researcher & instructor for Sabancı, Koc, and Ozyegin Universities. As a result of her work in Project Finance in 2018, she was recognized as Best Project Finance Advisory – MENA & Most Inspirational Woman in Project Finance by Wealth & Finance International.

Team



Dinçer DİNÇ
Director

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Mr. Dinçer Dinç has been involved in many energy & project finance projects so far. Dinçer has deep end-to-end experience in project finance processes.

Some sample work experiences:

- Energy Distribution Company – Corporate Finance
- Energy Wholesale Company - Corporate Finance
- Pre-feasibility studies within the scope of Biomass Power Plant
- Pre-feasibility studies within the scope of Wind Energy Project
- Energy Technologies Company – Project Finance
- Digital Power Plant Management Company (located in Turkey & Germany) – Financial Advisory
- Food Sector (Confidential Company) – Project Finance
- Wind Energy (Confidential Company) – Project Finance
- Ministry of Economy – Interest Support Program
- EBRD Medium-Sized Sustainable Energy Project Finance



Sinem Sin Okur
Director

Tel: +90 505 741 92 63

Mail: sinem.sinokur@profinstance.com

LinkedIn: www.linkedin.com/in/sinem-sin-okur

Mrs. Sinem Sin Okur has been involved in many project finance projects so far. Sinem has deep end-to-end experience in project finance processes.

Some sample work experiences:

- EBRD Turkey Green Economy Financing Facility (TURKEY GEFF & GEFF II) – Facility Consultant
- Development and Implementation of ‘Mobility Islands’
- Pre-feasibility studies within the scope of Offshore Wind Energy Project
- Energy Technologies Company – Project Finance
- Digital Power Plant Management Company (located in Turkey & Germany) – Financial Advisory
- Food Sector (Confidential Company) – Project Finance
- Wind Energy (Confidential Company) – Project Finance
- Ministry of Economy – Interest Support Program
- EBRD Medium-Sized Sustainable Energy Project Finance

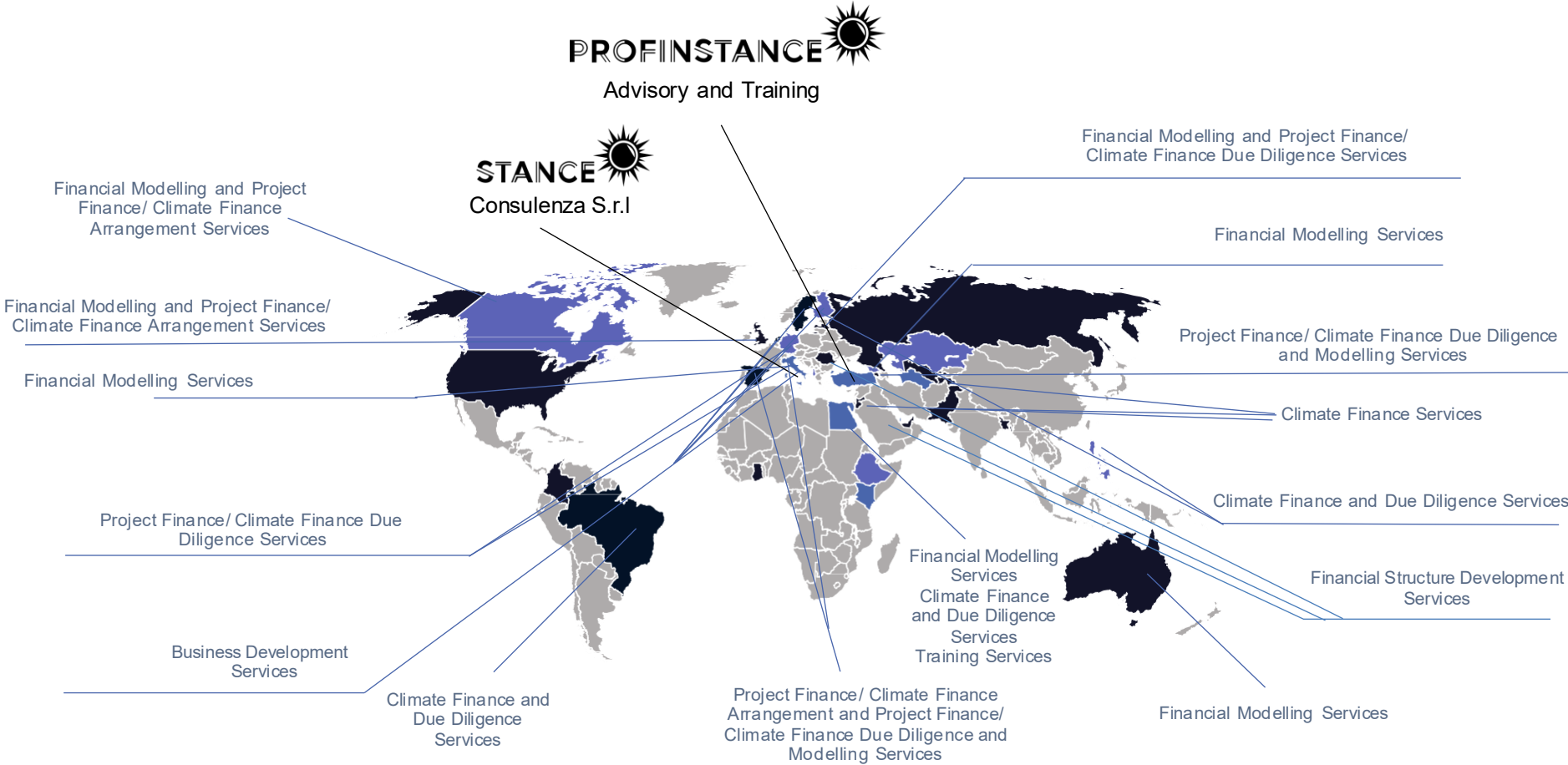
Stance Consulenza

- **Climate Finance & Climate Risk Advisory Services**
- **Financial Management**
 - ❖ Project Finance «Project finance services include a complete set of services under sustainable project finance life cycle approach to cover your various requirements during and after the investment processes coupled with project finance modelling and due diligence services for projects in Italy and globally. Pipeline projects and financing opportunities are presented under services.»
 - ❖ Corporate Finance
 - ❖ Financial Operations / Outsource CFO Services
- **Strategic Management**
 - ❖ Market Analysis (size, growth, market dynamics, competitive conditions, customer profile, etc.)
 - ❖ Market Entrance Strategy
 - ❖ Business Development
 - ❖ Business Planning
 - ❖ Strategic Planning
 - ❖ Board and Management Advisory
- ❖ **Accounting & Tax & Legal & ESG** services can be structured and performed with our local partners.



International References

Please see our international references below.



*Our references include collaborative work with leading international financial institutions, including the EBRD, IFC, ADB, and the World Bank.

Selected References



European Bank
for Reconstruction and Development



IFC | International
Finance Corporation
WORLD BANK GROUP



Asian Development Bank



WORLD BANK GROUP



PROGER



Stantec

Kontrolmatik
Technologies



BORUSAN

Garanti BBVA



Ministry of Petroleum
& Mineral Resources
Arab Republic of Egypt



MINISTRY OF ECONOMY
OF THE REPUBLIC
OF AZERBAIJAN



JORDAN KUWAIT BANK



BANK ESKHATA



**Royal
HaskoningDHV**



**VENN
ENERGY**



UNECE



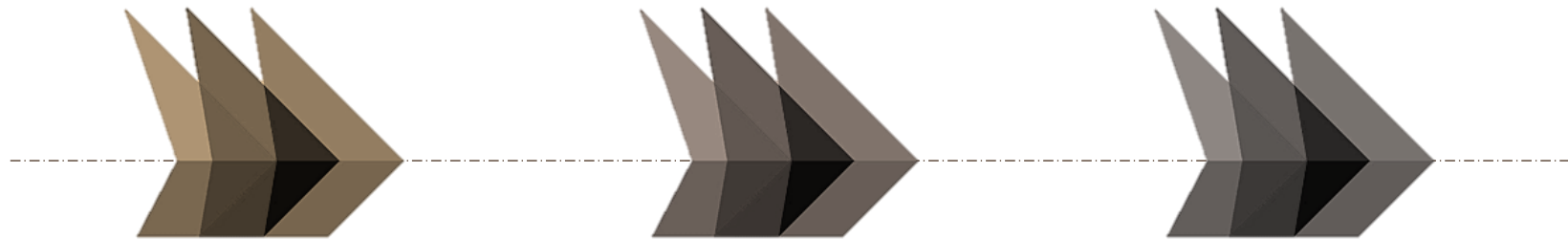
Bank Alfalah



MINISTRY OF ENERGY
OF THE REPUBLIC OF UZBEKISTAN

Project Life Cycle Services

Financial Institutions/Corporate Sponsors/Public Entities



DEVELOPMENT PHASE

- Forming of Project Structure
- Project Financial /Technical/ Engineering/ Environmental Due Diligence
- Forming of Project Risk Analysis Matrix
- Generating Data Set, Feasibility Studies and Financial Modelling
- Forming Financing Structure
- Requirements of Suitable Project Financial Structure Optimization
- Project Financing/ Funding, Financial Closure Operations
- Communication/ Negotiation Conducting With Financial Institutions

CONSTRUCTION PHASE

- Financial Monitoring In Project Construction Process
- Technical Monitoring In Project Construction Process
- Project Financing Contract Management
- Financing Process of Project Parties Management
- Monitoring and Coordination of Reporting Works of Financial Institutions

OPERATION PHASE

- Operational Monitoring In Project Operation Process
- Financial Monitoring In Project Operation Process
- Management of Refinancing and Restructuring
- Operational Financial Modelling
- Management of Project Financing Contracts
- For Financial Institutions Monitoring and Coordination of Reporting Works